



**Retail Store Manager
Enniskillen**

About Us

ForSight, is a charity providing funding to initiatives designed to enhance and empower the lives of children and adults who are blind or visually impaired. These initiatives include assisting children and their families, providing sporting opportunities to everyone through Vision Sports Ireland, undergraduate bursaries, and academic research for effective clinical intervention for the advancement of sight loss treatment

We are a progressive and innovative charity committed to non-profit sustainability through the ForSight charity shops, which provide beneficiary support and ethically conscious shopping for our customers.

The Forsight community of volunteers, donators and charity partners is proud collectively working together to ensure that children and adults with visual impairment have the resources and networks to be visibly empowered.

we are looking for an experienced Retail Store Manager with a strong retail background to join our team. You will be accountable for achieving sales within the shop. Using best charity retail practice, creative flair, and an ability to lead by example, the Retail Store Manager will enable the shop team to create an inviting shop which encourages sales and promotes excellent customer service.

We will be shortlisting throughout the recruitment process so please make sure to apply as soon as possible to be considered

Please email you CV and Cover Letter to Luwen.zhou@forsightni.co.uk by 12noon 28th January 2022

Applicants must be eligible to work in the UK

What we are looking for:

- Excellent customer service skills with an ability to communicate with tact and discretion
- Comprehensive retail management experience, preferably in fashion/clothing,
- Strong leadership skills with proven line management experience

Main Duties and Responsibilities:

- Manage all aspects of the day-to-day operations
- Recruit, train, coach and manage staff
- Drive excellent Visual Merchandising in store
- Source top quality donations and making sure targets are achieved.
- Ensuring the store delivers exceptional customer service

Experience:

- Previous retail experience,
- Experience in working in charity retail (desirable but not essential)

- Currently working at Store Manager, Assistant Manager or Supervisor level
- Has proven ability of achieving and exceeding sales targets
- Experience in managing a team
- Experience in interviewing, recruiting, and training of new employees
- Experience in Visual Merchandising – (desirable)

Skills / Competencies

- Excellent interpersonal, communication, people management and leadership skills
- Passionate about the delivery of an excellent customer experience with an understanding of how this drives sales and affects the bottom line
- Commitment and ability to achieve and exceed sales targets
- Self-motivated and action oriented, with the ability to work on own initiative
- Tenacity and creativity in the pursuit of business development goals and results
- Demonstrated ability to plan, organise and prioritise working to optimise outputs
- Excellent problem-solving ability, looking for ways to overcome blocks and implement solutions
- Organised and flexible with a proven ability to multi-task successfully in a busy environment
- This is not an exhaustive list of duties and is subject to change

Other requirement:

Flexible to work 5 over 7 trading days, 37.5 hours per week (must be flexible across days)
Support Area Manger in other stores as required

Owing to the nature of this position, any offer of employment for this role will be subject to a satisfactory DBS check.

We are an equal opportunities employer